

NSSEA Member - Independent Manufacturers Representatives

Independent Manufacturers Reps are commissioned agents for more than one product supplier, writing orders in the name of those suppliers. As independent "marketing specialists," they act as a link in the marketing chain from the supplier through the dealer/distributor and into the hands of a teacher, child, or parent.

NSSEA supplies this list of member Independent Manufacturers Rep companies and the territories they cover as a service to all members, prospective members, and start-up companies. This list may be used to explore marketing opportunities in the industry and to open dialog with each Independent Rep company.

Robert Burt

ABC Dealer Service Co.

PO Box 435

Bedford, PA 15522-0435

Phone: (814) 623-5828

Fax: (814) 623-5850

Email: burtabc@embarqmail.com

Territory: New England - Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont; and Mid-Atlantic - District of Columbia, Delaware, Kentucky, Maryland, New Jersey, New York, Pennsylvania, Virginia, and West Virginia.

Items Represent

Y-Art Supplies,
Y-Classroom/Office Supplies,
Y-Educational Toy & Gift Items,
Y-Instructional Materials,
Y-Equipment/Furniture

Michael Ferry

B3W, Inc.

12015 Mora Dr Ste 1

Santa Fe Springs, CA 90670-7325

Phone: (562) 903-7090 x230

Fax: (562) 903-7091

Email: mferry@b3w.com

Territory: Alaska, Arizona, California, Guam, Hawaii, Montana, Nevada, New Mexico, Oregon, Saipan, Texas (El Paso), and Utah.

Items Represent

Y-Art Supplies,
Y-Classroom/Office Supplies,
N-Educational Toy & Gift Items,
N-Instructional Materials,
Y-Equipment/Furniture

Darlene Akers

Akers Business Solutions

2406 Peppermill Dr Ste J

Glen Burnie, MD 21061-3258

Phone: (410) 541-3005

Fax: (410) 541-3009

Email: darlene@akersbusiness.com

Territory: Maryland, District of Columbia, Delaware, New Jersey, New York, Pennsylvania, and Virginia.

Items Represent

Y-Art Supplies,
Y-Classroom/Office Supplies,
N-Educational Toy & Gift Items,
Y-Instructional Materials,
Y-Equipment/Furniture

Russ Clark

Burdick Associates

8 Cambric Cir

Pittsford, NY 14534-4509

Phone: (800) 822-1434

Fax: (716) 586-7613

Email: russe48@gmail.com

Territory: Entire U.S.

Items Represent

Y-Art Supplies,
Y-Classroom/Office Supplies,
Y-Educational Toy & Gift Items,
Y-Instructional Materials,
N-Equipment/Furniture

NSSEA Independent Manufacturers Representatives List

Cameron Logan

Cameron Marketing Services, Inc.
440 Vista Del Mar Dr
Aptos, CA 95003-4832
Phone: (831) 685-0248
Fax: (831) 685-1838
Email: cameronl@pacbell.net

Territory: Entire U.S. & Canada.

Items Represent

Y-Art Supplies,
N-Classroom/Office Supplies,
Y-Educational Toy & Gift Items,
Y-Instructional Materials,
N-Equipment/Furniture

Mike Clifton

Clifton Company
919 N Shore Dr
Southport, NC 28461-9578
Phone: (910) 845-2037
Fax: (910) 845-2067
Email: cliftonco@atmc.net

Territory: Alabama, Delaware, Florida, Georgia, Louisiana, Maryland, Mississippi, North Carolina, Pennsylvania, South Carolina, Tennessee, Virginia, and West Virginia.

Items Represent

Y-Art Supplies,
Y-Classroom/Office Supplies,
Y-Educational Toy & Gift Items,
Y-Instructional Materials,
N-Equipment/Furniture

David Golden

Golden Global Sales
116 Springhill Dr
Downingtown, PA 19335-4058
Phone: (610) 518-1126
Fax: (610) 518-1127
Email: dfg3754@aol.com

Territory: Entire U.S. & International.

Items Represent

Cindy Kettner

CK Sales & Associates, LLC
13927 60th St
Bloomer, WI 54724-4230
Phone: (800) 316-7017
Fax: (715) 568-2063
Email: kettner@bloomer.net

Territory: Entire U.S.

Items Represent

Y-Art Supplies,
Y-Classroom/Office Supplies,
Y-Educational Toy & Gift Items,
Y-Instructional Materials,
Y-Equipment/Furniture

Dave Henderson

Educational Marketing Service
1329 S Evergreen Ave
Arlington Heights, IL 60005-3616
Phone: (847) 364-0173
Fax: (847) 364-0179
Email: dave@educational-marketing.com

Territory: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin.

Items Represent

Y-Art Supplies,
Y-Classroom/Office Supplies,
Y-Educational Toy & Gift Items,
Y-Instructional Materials,
Y-Equipment/Furniture

Items Represent

Y-Art Supplies,
Y-Classroom/Office Supplies,
Y-Educational Toy & Gift Items,
Y-Instructional Materials,
Y-Equipment/Furniture

NSSEA Independent Manufacturers Representatives List

Blake Goldenberg

Golden Sales
PO Box 6010
Incline Village, NV 89450
Phone: (775) 831-2600
Fax: (775) 831-2601
Email: info@goldensales.com

Territory: California, Hawaii, and Nevada.

Items Represent

Y-Art Supplies,
N-Classroom/Office Supplies,
Y-Educational Toy & Gift Items,
Y-Instructional Materials,
Y-Equipment/Furniture

Jay Krause

Iron Furnace
203 N Front St Ste 216
Philipsburg, PA 16866-1647
Phone: (814) 342-7000
Email: jay.krause@ironfurnace.com

Territory: Entire U.S.

Items Represent

N-Art Supplies,
N-Classroom/Office Supplies,
N-Educational Toy & Gift Items,
N-Instructional Materials,
Y-Equipment/Furniture

Dave Kulics

Kulics Sales & Marketing
4106 Golfview Dr
Jordan, MN 55352-8628
Phone: (952) 492-3543
Fax: (952) 492-3546
Email: diamonddave711@hotmail.com

Territory: Entire U.S.

Items Represent

Joel Goobich

i3 Marketing LLC
636G Long Point Rd Ste #30
Mount Pleasant, SC 29464-8286
Phone: (843) 216-2493
Fax: (404) 795-0470
Email: jgoobich@i3marketing.com

Territory: Entire U.S.

Items Represent

Y-Art Supplies,
N-Classroom/Office Supplies,
N-Educational Toy & Gift Items,
N-Instructional Materials,
N-Equipment/Furniture

Kay Cameron

Kay Cameron's Educational Sales, LLC
33 Office Park Rd # 4A-155
Hilton Head, SC 29928-4612
Phone: (740) 852-6502
Fax: (740) 852-1873
Email: kayc103@aol.com

Territory: Alabama, Arkansas, Georgia, Florida, Kentucky, Louisiana, Mississippi, North Carolina, Ohio, Oklahoma, South Carolina, Tennessee, West Virginia and Texas.

Items Represent

Y-Art Supplies,
Y-Classroom/Office Supplies,
Y-Educational Toy & Gift Items,
Y-Instructional Materials,
N-Equipment/Furniture

Items Represent

Y-Art Supplies,
Y-Classroom/Office Supplies,
N-Educational Toy & Gift Items,
Y-Instructional Materials,
N-Equipment/Furniture

NSSEA Independent Manufacturers Representatives List

Ed Neiss

LJR Associates
5010 Lake Holw
Douglasville, GA 30135-2699
Phone: (678) 838-0751
Fax: (888) 746-2854
Email: ljrassociates@mindspring.com

*Territory: Alabama, Florida, Georgia, Mississippi,
North Carolina, South Carolina, and Tennessee.*

Items Represent

Y-Art Supplies,
Y-Classroom/Office Supplies,
N-Educational Toy & Gift Items,
Y-Instructional Materials,
Y-Equipment/Furniture

Daniel Glass

Midwest Representatives, Inc.
721 Armstrong Dr
Buffalo Grove, IL 60089-1885
Phone: (847) 541-7790 x108
Fax: (847) 541-7788
Email: danglass@midwestreps.com

*Territory: Illinois, Indiana, Iowa, Kansas,
Kentucky, Michigan, Minnesota, Missouri,
Nebraska, North Dakota, Ohio, South Dakota, and
Wisconsin.*

Items Represent

Y-Art Supplies,
Y-Classroom/Office Supplies,
Y-Educational Toy & Gift Items,
Y-Instructional Materials,
Y-Equipment/Furniture

Regent St Hilaire

Regent St Hilaire Consultant
1345 Ave Du Terroir
PO Box 2118
St Marc Des Carrieres, QC G0A4B0
Canada
Phone: (418) 268-2000
Fax: (418) 268-4041
Email: regent@globetrotter.net

Doug McChesney

The McChesney Group LLC
8521 Preston Mill Ct
Dublin, OH 43017-9648
Phone: (614) 799-1446
Fax: (614) 799-8334
Email: dmcchesney@sbcglobal.net

Territory: Entire U.S.

Items Represent

N-Art Supplies,
Y-Classroom/Office Supplies,
Y-Educational Toy & Gift Items,
Y-Instructional Materials,
Y-Equipment/Furniture

Rusty David

R.M. David & Associates
5507 Dana Point Dr
Arlington, TX 76017-3526
Phone: (817) 557-5727
Fax: (817) 557-9797
Email: rusty@rmdavid.com

*Territory: Arkansas, Louisiana, Oklahoma, Texas,
Colorado, Utah, Idaho, Wyoming, Montana, New
Mexico.*

Items Represent

Y-Art Supplies,
Y-Classroom/Office Supplies,
N-Educational Toy & Gift Items,
Y-Instructional Materials,
Y-Equipment/Furniture

Territory: Quebec, Canada

Items Represent

N-Art Supplies,
N-Classroom/Office Supplies,
Y-Educational Toy & Gift Items,
N-Instructional Materials,
Y-Equipment/Furniture

NSSEA Independent Manufacturers Representatives List

Ross Frick

RRF & Associates

1405 Abilene Ct

Allen, TX 75013-5462

Phone: (972) 396-1996

Fax: (214) 383-4053

Email: rossfrick@gmail.com

Territory: Entire U.S.

Items Represent

Y-Art Supplies,

Y-Classroom/Office Supplies,

Y-Educational Toy & Gift Items,

Y-Instructional Materials,

N-Equipment/Furniture

Stephen Cox

Stephen Cox & Associates

PO Box 110

London, OH 43140-0110

Phone: (336) 841-3484

Fax: (336) 841-0840

Email: stephen@scasales.com

Territory: Entire U.S.

Items Represent

Y-Art Supplies,

Y-Classroom/Office Supplies,

Y-Educational Toy & Gift Items,

Y-Instructional Materials,

Y-Equipment/Furniture

Test Person

TEST RECORD

8380 Colesville Rd Ste 250

Silver Spring, MD 20910-6265

Not Designated

Items Represent

N-Art Supplies,

N-Classroom/Office Supplies,

N-Educational Toy & Gift Items,

N-Instructional Materials,

N-Equipment/Furniture

John R. Sabatini, Sr.

Sabatini & Associates, Inc.

625 Glenway Dr

Hamilton, OH 45013-3578

Phone: (513) 863-8565

Fax: (513) 896-7969

Email: sabfsi@cinci.rr.com

Territory: Ohio, Michigan, Indiana, Kentucky, and Pennsylvania.

Items Represent

N-Art Supplies,

N-Classroom/Office Supplies,

N-Educational Toy & Gift Items,

N-Instructional Materials,

Y-Equipment/Furniture

Jenny V. Kyle

Superior Marketing

20500 Cot Rd Unit 211

Lutz, FL 33558-8374

Phone: (423) 499-6435

Fax: (423) 855-0078

Email: supmtg@aol.com

Territory: Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, and West Virginia.

Items Represent

Y-Art Supplies,

N-Classroom/Office Supplies,

Y-Educational Toy & Gift Items,

Y-Instructional Materials,

N-Equipment/Furniture

NSSEA Independent Manufacturers Representatives List

Candy Tremain

Tremain & Associates, Inc.

4409 W Shellee Dr

Muncie, IN 47304-9104

Phone: (765) 286-8859

Fax: (765) 288-7910

Email: tremainrep@aol.com

*Territory: Illinois, Indiana, Iowa, Kansas,
Michigan, Minnesota, Missouri, Nebraska, North
Dakota, and South Dakota, and Wisconsin.*

Items Represent

Y-Art Supplies,
Y-Classroom/Office Supplies,
Y-Educational Toy & Gift Items,
Y-Instructional Materials,
N-Equipment/Furniture

Mike Wilson

Wilson Marketing Group, Inc.

11924 W Washington Blvd

Los Angeles, CA 90066-5880

Phone: (310) 398-2754

Fax: (310) 397-4980

Email:

mikewilson@wmg-earlychildhood.com

Territory: Entire U.S.

Items Represent

Y-Art Supplies,
Y-Classroom/Office Supplies,
N-Educational Toy & Gift Items,
Y-Instructional Materials,
N-Equipment/Furniture